

	Choose the pieces to fit your room and seating needs (below)
Step 1	Choose seating option from Vendor skus below.
Step 2	Choose seating depth (S= Standard 22", D=Deep 25"* *upcharges apply)
Step 3	Choose seat cushion style (F=Full Front, T=T-Cushion)
Step 4	Choose cushion comfort (S=Standard, B=Blend Down*, D=Spring Down*, F=Extra Firm*, M=Memory Foam* *upcharges apply)
Step 5	Choose Arm Style (1=Small Sock, 2=Large Sock, 3=Small Panel, 4=Large Panel, 5=Small Track, 6=Large Track, 7=Scoop, 8=Charles of London, 9=Slope)
Step 6	Choose Back cushion type (B=Boxed Edge, K=Knife Edge, D=Bed Pillow)
Step 7	Choose Back cushion attachment (L=Loose Back, A=Attached Back)
Step 8	Choose Back cushion comfort (S=Standard, B=Blend Down*, M=Microfiber* *upcharges apply)
Step 9	Choose Seam treatment (W=Welt cords same as basic fabric, C=Welt cords in contrast fabric*, N=No welt cords- topstitched seams *upcharges apply)
Step 10	Choose Base type. Note: Leather items are not available with skirts. (1=Small Turned, 2=Large Turned, 3=Small Tapered, 4=Large Tapered, 5=Plinth/Sleigh, 6=Metal, 7=Skirted* *upcharges apply)
Step 11	Choose Base finish (WOOD: T=Stone, A=Ash, H=Wheat, B=Rustic Brown, W=Walnut, C=Charcoal, G=Rustic Grey, S=Slate, P=Pine, L=Heirloom, R=Brindle, O=Onyx METAL: SS=Brushed Stainless Steel, MD =Modern Brass)
Step 12	Choose Nailhead trim size (O=None, S=Small,Touching 3/8"*, M=Medium,Spaced 5/8"*, L=Large,Spaced 7/8"* *upcharges apply)
Step 13	Choose Nailhead trim finish (O=None, N=Nickel, A=Antique Brass, C=Chrome, F=French Brass, OB=Oiled Bronze)

****Note: length for all highlighted dimensions = INSIDE SEATING LENGTH ONLY.**

For overall length of one-arm pieces, add 1 arm width as shown in step 5 on the POP.

For overall length of two-arm pieces, add 2 arm widths as shown in step 5 on the POP.

FABRIC			Fabric																
Vendor Sku	Description (# of seat cushions)	Pillow Count	**Dimensions LxDxH	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	
			pink = add two arm widths																
C000-92	Grand Sofa (3)	2	84x38x39	\$2,067	\$2,156	\$2,258	\$2,367	\$2,470	\$2,579	\$2,681	\$2,790	\$2,893	\$3,002	\$3,104	\$3,213	\$3,316	\$3,425	\$3,534	
C000-82	Great Room Sofa (3)	2	78x38x39	\$2,012	\$2,108	\$2,210	\$2,319	\$2,422	\$2,531	\$2,633	\$2,743	\$2,845	\$2,954	\$3,063	\$3,166	\$3,275	\$3,377	\$3,486	
C000-7Q	Queen Sleeper (3)	2	72x38x39	\$2,422	\$2,517	\$2,613	\$2,708	\$2,804	\$2,893	\$2,988	\$3,084	\$3,179	\$3,275	\$3,364	\$3,459	\$3,555	\$3,650	\$3,746	
C000-72	Classic Sofa (3)	2	72x38x39	\$1,958	\$2,046	\$2,142	\$2,237	\$2,333	\$2,422	\$2,517	\$2,613	\$2,708	\$2,804	\$2,893	\$2,988	\$3,084	\$3,179	\$3,275	
C000-6Q	Queen Sleeper (2)	2	72x38x39	\$2,374	\$2,470	\$2,565	\$2,661	\$2,756	\$2,845	\$2,940	\$3,036	\$3,132	\$3,227	\$3,316	\$3,411	\$3,507	\$3,602	\$3,698	
C000-62	Classic Sofa (2)	2	72x38x39	\$1,903	\$1,999	\$2,094	\$2,190	\$2,285	\$2,374	\$2,470	\$2,565	\$2,661	\$2,756	\$2,845	\$2,940	\$3,036	\$3,132	\$3,227	
C000-60S	Armless Stand Alone Sofa (3)	-	72x38x39	\$1,555	\$1,651	\$1,739	\$1,835	\$1,930	\$2,026	\$2,121	\$2,210	\$2,306	\$2,401	\$2,497	\$2,592	\$2,681	\$2,777	\$2,872	
C000-5B	Full Sleeper (2)	2	66x38x39	\$2,333	\$2,422	\$2,517	\$2,613	\$2,708	\$2,804	\$2,893	\$2,988	\$3,084	\$3,179	\$3,275	\$3,364	\$3,459	\$3,555	\$3,650	
C000-52	Studio Sofa (2)	2	66x38x39	\$1,855	\$1,951	\$2,046	\$2,142	\$2,237	\$2,333	\$2,422	\$2,517	\$2,613	\$2,708	\$2,804	\$2,893	\$2,988	\$3,084	\$3,179	
C000-50S	Armless Stand Alone Sofa (2)	-	66x38x39	\$1,494	\$1,589	\$1,685	\$1,773	\$1,869	\$1,964	\$2,060	\$2,156	\$2,244	\$2,340	\$2,435	\$2,531	\$2,626	\$2,715	\$2,811	
C000-42	Cottage Sofa (2)	2	60x38x39	\$1,814	\$1,903	\$1,999	\$2,094	\$2,190	\$2,285	\$2,374	\$2,470	\$2,565	\$2,661	\$2,756	\$2,845	\$2,940	\$3,036	\$3,132	
C000-32	Petite Sofa (2/2)	2	54x38x39	\$1,767	\$1,862	\$1,951	\$2,046	\$2,142	\$2,237	\$2,333	\$2,422	\$2,517	\$2,613	\$2,708	\$2,804	\$2,893	\$2,988	\$3,084	
C000-20S	Stand Alone Armless Chair (1)	-	24x38x39	\$1,009	\$1,070	\$1,132	\$1,186	\$1,248	\$1,302	\$1,364	\$1,425	\$1,480	\$1,541	\$1,603	\$1,657	\$1,719	\$1,773	\$1,835	
C000-18	Chair and a Half (1)	1	30x38x39	\$1,425	\$1,480	\$1,541	\$1,603	\$1,657	\$1,719	\$1,773	\$1,835	\$1,896	\$1,951	\$2,012	\$2,074	\$2,128	\$2,190	\$2,244	
C000-12	Chair (1)	-	23x38x39	\$1,200	\$1,255	\$1,316	\$1,371	\$1,425	\$1,480	\$1,541	\$1,596	\$1,651	\$1,712	\$1,767	\$1,821	\$1,883	\$1,937	\$1,992	

FABRIC			Fabric																
Vendor Sku	Description (# of seat cushions)	Pillow Count	Dimensions LxDxH	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	
			blue = add one arm width																
C000-01	Ottoman	-	27x22x19	\$599	\$620	\$647	\$668	\$695	\$715	\$743	\$763	\$791	\$811	\$832	\$859	\$879	\$907	\$927	
C000-55	Square ottoman	-	36x36x19	\$893	\$920	\$941	\$961	\$988	\$1,009	\$1,036	\$1,057	\$1,084	\$1,105	\$1,132	\$1,152	\$1,180	\$1,200	\$1,221	
C000-52	Rectangle storage ottoman	-	52x24x19	\$777	\$797	\$825	\$845	\$872	\$893	\$920	\$941	\$961	\$988	\$1,009	\$1,036	\$1,057	\$1,084	\$1,105	
C000-6X	RAF Sect. Sleeper(3)	1	72x38x39	\$2,340	\$2,435	\$2,531	\$2,626	\$2,715	\$2,811	\$2,906	\$3,002	\$3,097	\$3,186	\$3,282	\$3,377	\$3,473	\$3,568	\$3,657	
C000-6Y	LAF Sect. Sleeper(3)	1	72x38x39	\$2,340	\$2,435	\$2,531	\$2,626	\$2,715	\$2,811	\$2,906	\$3,002	\$3,097	\$3,186	\$3,282	\$3,377	\$3,473	\$3,568	\$3,657	
C000-67	RAF Sect. w/Corner(3)	2	85x38x39 (Standard seating) 88x38x39 (Deep seating)	\$2,258	\$2,354	\$2,456	\$2,538	\$2,634	\$2,729	\$2,825	\$2,920	\$3,009	\$3,105	\$3,200	\$3,296	\$3,391	\$3,480	\$3,576	
C000-66	LAF Sect. w/Corner(3)	2	85x38x39 (Standard seating) 88x38x39 (Deep seating)	\$2,258	\$2,354	\$2,456	\$2,538	\$2,634	\$2,729	\$2,825	\$2,920	\$3,009	\$3,105	\$3,200	\$3,296	\$3,391	\$3,480	\$3,576	
C000-63	LAF Sectional Sofa(3)	1	72x38x39	\$1,985	\$2,081	\$2,170	\$2,272	\$2,361	\$2,456	\$2,552	\$2,647	\$2,743	\$2,832	\$2,927	\$3,023	\$3,118	\$3,214	\$3,303	
C000-61	RAF Sectional Sofa(3)	1	72x38x39	\$1,985	\$2,081	\$2,170	\$2,272	\$2,361	\$2,456	\$2,552	\$2,647	\$2,743	\$2,832	\$2,927	\$3,023	\$3,118	\$3,214	\$3,303	
C000-43	LAF Sect. Sofa(2)	1	48x38x39	\$1,555	\$1,651	\$1,739	\$1,835	\$1,930	\$2,026	\$2,121	\$2,210	\$2,306	\$2,401	\$2,497	\$2,592	\$2,681	\$2,777	\$2,872	
C000-41	RAF Sect. Sofa(2)	1	48x38x39	\$1,555	\$1,651	\$1,739	\$1,835	\$1,930	\$2,026	\$2,121	\$2,210	\$2,306	\$2,401	\$2,497	\$2,592	\$2,681	\$2,777	\$2,872	
C000-60	Armless Sofa(3)	-	72x38x39	\$1,555	\$1,651	\$1,739	\$1,835	\$1,930	\$2,026	\$2,121	\$2,210	\$2,306	\$2,401	\$2,497	\$2,592	\$2,681	\$2,777	\$2,872	
C000-50	Armless Sofa(2)	-	66x38x39	\$1,494	\$1,589	\$1,685	\$1,773	\$1,869	\$1,964	\$2,060	\$2,156	\$2,244	\$2,340	\$2,435	\$2,531	\$2,626	\$2,715	\$2,811	
C000-34	Seating Corner (1)	1	44x44x39	\$1,610	\$1,685	\$1,753	\$1,821	\$1,896	\$1,964	\$2,033	\$2,108	\$2,176	\$2,244	\$2,319	\$2,388	\$2,463	\$2,531	\$2,599	
C000-30	Corner Chair (1)	1	25x38x39	\$1,316	\$1,391	\$1,459	\$1,528	\$1,603	\$1,671	\$1,739	\$1,814	\$1,883	\$1,951	\$2,026	\$2,094	\$2,162	\$2,237	\$2,306	
C000-20	Armless Chair (1)	-	24x38x39	\$1,009	\$1,070	\$1,132	\$1,186	\$1,248	\$1,302	\$1,364	\$1,425	\$1,480	\$1,541	\$1,603	\$1,657	\$1,719	\$1,773	\$1,835	
C000-LLS	LAF Chaise (1)	1	30x67x39	\$1,555	\$1,651	\$1,739	\$1,835	\$1,930	\$2,026	\$2,121	\$2,210	\$2,306	\$2,401	\$2,497	\$2,592	\$2,681	\$2,777	\$2,872	
C000-RLS	RAF Chaise (1)	1	30x67x39	\$1,555	\$1,651	\$1,739	\$1,835	\$1,930	\$2,026	\$2,121	\$2,210	\$2,306	\$2,401	\$2,497	\$2,592	\$2,681	\$2,777	\$2,872	

Must Select From All 13 Steps: 1 - Seating Options, 2- Seating Depths, 3- Seat Cushion Style, 4- Cushion Comfort, 5-Arm Style, 6- Back Cushion Type, 7-Back Cushion Attachment, 8- Back Cushion Comfort, 9-Seam Treatment, 10- Base Type, 11- Base Finish, 12- Nailhead Trim Size, 13- Nailhead Trim Finish
 Example C000-725FB6KLSW4A00 = Classic Sofa with (S) Standard depth, (F) Full Front cushion, (B) Blend Down Seat cushion, (G) Large Track arm, (K) Knife edge back cushion, (L) Loose back cushion, (S) Standard back cushion comfort, (W) Welt seam treatment, (4) Large Tapered leg, (A) Ash base finish, (O) No nailhead, (O) No nailhead finish

Must Send 9 Step Work Sheet to Buying Office for each Special order

*Chaises only available with T-Front Seat Cushion

Storage Ottomans only come with Casters

UPCHARGES FOR FABRIC	
Seat or Back Cushion Comfort Upgrade Pricing:	
Example: If the customer wants a sofa with blend down back and seat cushions it would be a \$350 upcharge (\$175 x 2)	
Blend Down for seats or backs (B), Spring Down for seats only (D), Extra Firm for seats only (F), Memory Foam for seats only (M), Microfiber for backs only (M)	
Sofas, sleepers, loveseats and chaises	\$203
Chairs, corners and Chair and a halves	\$128
Deep seating depth upcharge All pieces	\$113
Sleeper Gel Foam Mattress upgrade	\$233
Sleeper Air2 Mattress upgrade	\$450
Nailhead Trim Upcharge All Pieces	\$113
Pillow fringe, cord, tape (per pillow)	\$135
Skirted base type upcharge	\$113
Welt seam treatment upcharge	\$113

1508 Lori Cocktail Ottoman

FABRIC			Fabric														
Vendor Sku	Description	Dimensions WxDxH	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35
1508-2525	Ottoman Square w/Tray	26x26x19.5	\$901	\$931	\$953	\$983	\$1,006	\$1,036	\$1,059	\$1,081	\$1,111	\$1,134	\$1,164	\$1,186	\$1,216	\$1,239	\$1,269
1508-3939	Ottoman Square w/Trays	40x40x19.5	\$1,164	\$1,186	\$1,216	\$1,239	\$1,269	\$1,291	\$1,314	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449	\$1,471	\$1,501	\$1,524
1508-5020	Ottoman Rectangle w/Trays	51x21x19.5	\$1,164	\$1,186	\$1,216	\$1,239	\$1,269	\$1,291	\$1,314	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449	\$1,471	\$1,501	\$1,524
1508-5030	Ottoman Rectangle w/Trays	51x31x19.5	\$1,164	\$1,186	\$1,216	\$1,239	\$1,269	\$1,291	\$1,314	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449	\$1,471	\$1,501	\$1,524
1508-6020	Ottoman Rectangle w/Trays	61x21x19.5	\$1,164	\$1,186	\$1,216	\$1,239	\$1,269	\$1,291	\$1,314	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449	\$1,471	\$1,501	\$1,524

ONLY AVAILABLE IN FINISH BF104 RIVOLI GREY AND BF812 DARK BRINDLE

LEATHER

LEATHER			Leather							
Vendor Sku	Description	Dimensions WxDxH	52	53	54	55	56	57	58	
1508-2525	Ottoman Square w/Tray	26x26x19.5	\$1,164	\$1,224	\$1,291	\$1,359	\$1,419	\$1,486	\$1,547	
1508-3939	Ottoman Square w/Trays	40x40x19.5	\$1,419	\$1,486	\$1,547	\$1,614	\$1,682	\$1,742	\$1,809	
1508-5020	Ottoman Rectangle w/Trays	51x21x19.5	\$1,419	\$1,486	\$1,547	\$1,614	\$1,682	\$1,742	\$1,809	
1508-5030	Ottoman Rectangle w/Trays	51x31x19.5	\$1,419	\$1,486	\$1,547	\$1,614	\$1,682	\$1,742	\$1,809	
1508-6020	Ottoman Rectangle w/Trays	61x21x19.5	\$1,419	\$1,486	\$1,547	\$1,614	\$1,682	\$1,742	\$1,809	

ONLY AVAILABLE IN FINISH BF104 RIVOLI GREY AND BF812 DARK BRINDLE

1510 Kara Cocktail Ottoman

FABRIC			Fabric														
Vendor Sku	Description	Dimensions WxDxH	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35
1510-2525	Ottoman Square w/Tray	26x26x19.5	\$1,074	\$1,096	\$1,126	\$1,156	\$1,179	\$1,209	\$1,231	\$1,261	\$1,284	\$1,314	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449
1510-3939	Ottoman Square w/Trays	40x40x19.5	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449	\$1,471	\$1,501	\$1,524	\$1,554	\$1,584	\$1,607	\$1,637	\$1,659	\$1,689	\$1,712
1510-5020	Ottoman Rectangle w/Trays	51x21x19.5	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449	\$1,471	\$1,501	\$1,524	\$1,554	\$1,584	\$1,607	\$1,637	\$1,659	\$1,689	\$1,712
1510-5030	Ottoman Rectangle w/Trays	51x31x19.5	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449	\$1,471	\$1,501	\$1,524	\$1,554	\$1,584	\$1,607	\$1,637	\$1,659	\$1,689	\$1,712
1510-6020	Ottoman Rectangle w/Trays	61x21x19.5	\$1,344	\$1,366	\$1,396	\$1,419	\$1,449	\$1,471	\$1,501	\$1,524	\$1,554	\$1,584	\$1,607	\$1,637	\$1,659	\$1,689	\$1,712

ONLY AVAILABLE IN FINISH BF104 RIVOLI GREY AND BF812 DARK BRINDLE

LEATHER

LEATHER			Leather							
Vendor Sku	Description	Dimensions WxDxH	52	53	54	55	56	57	58	
1510-2525	Ottoman Square w/Tray	26x26x19.5	\$1,344	\$1,404	\$1,471	\$1,539	\$1,607	\$1,674	\$1,742	
1510-3939	Ottoman Square w/Trays	40x40x19.5	\$1,607	\$1,674	\$1,742	\$1,809	\$1,877	\$1,944	\$2,012	
1510-5020	Ottoman Rectangle w/Trays	51x21x19.5	\$1,607	\$1,674	\$1,742	\$1,809	\$1,877	\$1,944	\$2,012	
1510-5030	Ottoman Rectangle w/Trays	51x31x19.5	\$1,607	\$1,674	\$1,742	\$1,809	\$1,877	\$1,944	\$2,012	
1510-6020	Ottoman Rectangle w/Trays	61x21x19.5	\$1,607	\$1,674	\$1,742	\$1,809	\$1,877	\$1,944	\$2,012	

ONLY AVAILABLE IN FINISH BF104 RIVOLI GREY AND BF812 DARK BRINDLE

UPCHARGES FOR OTTOMANS

Upcharge code	Description	
BISCTUFT	Biscuit Tufted top	\$135
TUFTED	Button Tufted top	\$135
ABNAIL, CHNAIL, FBNAIL, NKNAIL, OBNAIL	Nailhead trim	\$83