Choose the pieces to fit your room and seating needs (below)

Step 1 Choose arm style: P=panel, S=sock, F=flair

Step 2 Choose back style: T=tight back, C=high tight back (2" taller)

Step 3 Choose base style: W=warm brown, G=gray

Step 4 Choose covering (fabric or leather)

Step 5 Choose pillow fabric(s) - please see number of pillows, below

Step 6 Choose seat cushion type (High Resiliency is standard for fabric, Comfort down is standard for Leather; upcharges apply for: FC=firm, SD=spring down, CD=comfort down)

Step 7 Choose nail head trim finish - standard on leather, optional & upcharge for fabric

	<u>FABRIC</u>					Fabric								
				Dimensions										
				WxDxH										
				(NOTE: add										
				2" to height										L/12
SPO			Pillow	for high tight	Great Rooms							H/8	J/10	M/13
Template	Vendor Sku	Description	Count	back)	Plain	A/1 & B/2	C/3	D/4	E/5	F/6	G/7	1/9	K/11	N/14
SPZFABSTA	7800	Sofa	2	85x38x34	\$2,899	\$2,954	\$3,064	\$3,173	\$3,283	\$3,392	\$3,557	\$3,776	\$4,049	\$4,488
SPZFABSTA	7801	Chair	-	38x38x34	\$1,612	\$1,622	\$1,665	\$1,718	\$1,772	\$1,826	\$1,880	\$1,987	\$2,148	\$2,578
SPZFABSTA	7808	Ottoman	-	28x21x18	\$670	\$692	\$715	\$739	\$762	\$786	\$821	\$892	\$1,009	\$1,480
SPZFABSTA	7820	Loveseat	2	62x38x34	\$2,750	\$2,800	\$2,910	\$3,020	\$3,130	\$3,240	\$3,404	\$3,624	\$3,899	\$4,338
SPZFABSTA	7852	Sofa Left Arm Facing	2	77x38x34	\$3,059	\$3,115	\$3,233	\$3,351	\$3,468	\$3,586	\$3,762	\$3,998	\$4,292	\$4,762
SPZFABSTA	7853	Sofa Right Arm Facing	2	77x38x34	\$3,059	\$3,115	\$3,233	\$3,351	\$3,468	\$3,586	\$3,762	\$3,998	\$4,292	\$4,762
SPZFABSTA	7861	Chair Corner	2	38x38x34	\$1,941	\$1,951	\$1,998	\$2,056	\$2,115	\$2,174	\$2,233	\$2,351	\$2,527	\$2,998
SPZFABSTA	7862	Sofa Corner Left Arm Facing	4	92x38x34	\$3,470	\$3,527	\$3,645	\$3,762	\$3,880	\$3,998	\$4,174	\$4,409	\$4,704	\$5,174
SPZFABSTA	7863	Sofa Corner Right Arm Facing	4	92x38x34	\$3,470	\$3,527	\$3,645	\$3,762	\$3,880	\$3,998	\$4,174	\$4,409	\$4,704	\$5,174
SPZFABSTA	7864	Chair Armless	1	24x38x34	\$1,647	\$1,656	\$1,704	\$1,762	\$1,821	\$1,880	\$1,939	\$2,056	\$2,233	\$2,704
SPZFABSTA	7872	Loveseat Left Arm Facing	2	54x38x34	\$2,823	\$2,880	\$2,998	\$3,115	\$3,233	\$3,351	\$3,527	\$3,762	\$4,056	\$4,527
SPZFABSTA	7873	Loveseat Right Arm Facing	2	54x38x34	\$2,823	\$2,880	\$2,998	\$3,115	\$3,233	\$3,351	\$3,527	\$3,762	\$4,056	\$4,527
SPZFABSTA	7874	Loveseat Armless	2	60x38x34	\$2,588	\$2,645	\$2,762	\$2,880	\$2,998	\$3,115	\$3,292	\$3,527	\$3,821	\$4,292
SPZFABSTA	7875	Sofa Studio	2	79x38x36	\$3,118	\$3,174	\$3,292	\$3,409	\$3,527	\$3,645	\$3,821	\$4,056	\$4,351	\$4,821
SPZFABSTA	7882	Chaise Left Arm Facing	1	33x64x34	\$2,882	\$2,939	\$3,056	\$3,174	\$3,292	\$3,409	\$3,586	\$3,821	\$4,115	\$4,586
SPZFABSTA	7883	Chaise Right Arm Facing	1	33x58x34	\$2,882	\$2,939	\$3,056	\$3,174	\$3,292	\$3,409	\$3,586	\$3,821	\$4,115	\$4,586
SPZFABSTA	7884	Sofa Armless	2	68x38x34	\$2,941	\$2,998	\$3,115	\$3,233	\$3,351	\$3,468	\$3,645	\$3,880	\$4,174	\$4,645

<u>UPCHARGES</u>					
	Duro				
	Comfort	Spring	Comfort		
Cushion Upgrade Retail Pricing - Available on Fabric, Leather, Fabric & Leather Combo	Firm	Down	Down		
Sofa, Corner Sofa, Sofa Left Arm Facing/Right Arm Facing, Sleeper sofa	\$207	\$345	\$207		
Conversation Sofa	\$269	\$460	\$269		
Loveseat, Loveset Left Arm Facing/Right Arm Facing, Armless Loveseat	\$138	\$230	\$138		
Chaise, Settee, Wedge	\$138	\$230	\$138		
Chair, Corner Chair, Chair Left Arm Facing/Right Arm Facing, Armlesss Chair	\$77	\$115	\$77		

Nailhead Trim Retail Pricing (Arm panels & along the front base):

Conversation Sofa	\$330
Sofa, Sleeper	\$269
LAF/RAF corner sofa	\$246
LAF/RAF sofa	\$223
Wedge, Armless chair	\$84
Loveseat, Chaise	\$223
LAF/RAF Chaise, Settee	\$192
Chair 1/2	\$169
Chair	\$138
Cocktail ottoman	\$123
Chair ottoman	\$107
Arm Panel Only (per panel)	\$58
Seat Border Only (per seat)	\$34

	LEATHER				
				Dimensions	
				WxDxH	
				(NOTE: add	
				2" to height	
SPO			Pillow	for high tight	
Template	Vendor Sku	Description	Count	back)	Great Rooms
SPZLTHSTA	7800-L	Sofa	2	85x38x34	\$5,037
SPZLTHSTA	7801-L	Chair	-	38x38x34	\$2,903
SPZLTHSTA	7808-L	Ottoman	-	28x21x18	\$1,000
SPZLTHSTA	7820-L	Loveseat	2	62x38x34	\$4,780
SPZLTHSTA	7852-L	Sofa Left Arm Facing	2	77x38x34	\$5,176
SPZLTHSTA	7853-L	Sofa Right Arm Facing	2	77x38x34	\$5,176
SPZLTHSTA	7861-L	Chair Corner	2	38x38x34	\$2,941
SPZLTHSTA	7862-L	Sofa Corner Left Arm Facing	4	92x38x34	\$5,706
SPZLTHSTA	7863-L	Sofa Corner Right Arm Facing	4	92x38x34	\$5,706
SPZLTHSTA	7864-L	Chair Armless	1	24x38x34	\$2,823
SPZLTHSTA	7872-L	Loveseat Left Arm Facing	2	54x38x34	\$4,765
SPZLTHSTA	7873-L	Loveseat Right Arm Facing	2	54x38x34	\$4,765
SPZLTHSTA	7874-L	Loveseat Armless	2	60x38x34	\$4,353
SPZLTHSTA	7875-L	Sofa Studio	2	79x38x36	\$5,412
SPZLTHSTA	7882-L	Chaise Left Arm Facing	1	33x64x34	\$4,647
SPZLTHSTA	7883-L	Chaise Right Arm Facing	1	33x58x34	\$4,647
SPZLTHSTA	7884-L	Sofa Armless	2	68x38x34	\$4,647

	LEATHER &	FABRIC COMBO									
				Dimensions							
				WxDxH							1
				(NOTE: add							1
				2" to height							1
SPO			Pillow	for high tight						J/10 &	L/12
Template	Vendor Sku	Description	Count	back)	Great Rooms	A/1 & B2	C/3 & D/4	E/5-G/7	H/8 & I/9	K/11	M/13
SPZLTHSTA	7800-LF	Sofa	2	85x38x34	\$4,216	\$4,269	\$4,323	\$4,433	\$4,597	\$4,871	\$5,254
SPZLTHSTA	7801-LF	Chair	-	38x38x34	\$2,204	\$2,256	\$2,310	\$2,417	\$2,578	\$2,794	\$3,062
SPZLTHSTA	7808-LF	Ottoman	-	28x21x18	\$847	\$892	\$939	\$986	\$1,045	\$1,115	\$1,198
SPZLTHSTA	7820-LF	Loveseat	2	62x38x34	\$4,011	\$4,064	\$4,119	\$4,229	\$4,393	\$4,668	\$5,053
SPZLTHSTA	7852-LF	Sofa Left Arm Facing	2	77x38x34	\$4,294	\$4,351	\$4,409	\$4,527	\$4,704	\$4,998	\$5,409
SPZLTHSTA	7853-LF	Sofa Right Arm Facing	2	77x38x34	\$4,294	\$4,351	\$4,409	\$4,527	\$4,704	\$4,998	\$5,409
SPZLTHSTA	7861-LF	Chair Corner	2	38x38x34	\$2,353	\$2,409	\$2,468	\$2,586	\$2,762	\$2,998	\$3,292
SPZLTHSTA	7862-LF	Sofa Corner Left Arm Facing	4	92x38x34	\$4,823	\$4,880	\$4,939	\$5,056	\$5,233	\$5,527	\$5,939
SPZLTHSTA	7863-LF	Sofa Corner Right Arm Facing	4	92x38x34	\$4,823	\$4,880	\$4,939	\$5,056	\$5,233	\$5,527	\$5,939
SPZLTHSTA	7864-LF	Chair Armless	1	24x38x34	\$2,059	\$2,115	\$2,174	\$2,292	\$2,468	\$2,704	\$2,998
SPZLTHSTA	7872-LF	Loveseat Left Arm Facing	2	54x38x34	\$3,941	\$3,998	\$4,056	\$4,174	\$4,351	\$4,645	\$5,056
SPZLTHSTA	7873-LF	Loveseat Right Arm Facing	2	54x38x34	\$3,941	\$3,998	\$4,056	\$4,174	\$4,351	\$4,645	\$5,056
SPZLTHSTA	7874-LF	Loveseat Armless	2	60x38x34	\$3,529	\$3,586	\$3,645	\$3,762	\$3,939	\$4,233	\$4,645
SPZLTHSTA	7875-LF	Sofa Studio	2	79x38x36	\$4,529	\$4,586	\$4,645	\$4,762	\$4,939	\$5,233	\$5,645
SPZLTHSTA	7882-LF	Chaise Left Arm Facing	1	33x64x34	\$3,765	\$3,821	\$3,880	\$3,998	\$4,174	\$4,468	\$4,880
SPZLTHSTA	7883-LF	Chaise Right Arm Facing	1	33x58x34	\$3,765	\$3,821	\$3,880	\$3,998	\$4,174	\$4,468	\$4,880
SPZLTHSTA	7884-LF	Sofa Armless	2	68x38x34	\$3,765	\$3,821	\$3,880	\$3,998	\$4,174	\$4,468	\$4,880