

Choose the pieces to fit your room and seating needs (below)	
<b>Step 1</b>	Choose arm style: N=notched, P=pleated, R=recessed
<b>Step 2</b>	Choose back style: A=attached, L=loose
<b>Step 3</b>	Choose base : W= warm brown, G=aged gray, S=skirt (skirt not available on leather)
<b>Step 4</b>	Choose covering (fabric, leather, or fabric/leather combination)
<b>Step 5</b>	Choose pillow fabric(s) - please see number of pillows, below
<b>Step 6</b>	Choose seat cushion type (High Resiliency is standard for fabric, Comfort down is standard for leather, upcharges apply for: FC=firm, SD=spring down, CD=comfort down)
<b>Step 7</b>	Choose nail head trim finish - medium nailhead standard on leather and fabric/leather combination

FABRIC		Fabric												
SPO Template	Vendor Sku	Description	Pillow Count	Dimensions WxDxH (Pleated Arm: subtract 2" per arm, Notch Arm: subtract 2.5" per arm)	Great Rooms Plain	A/1 & B/2	C/3	D/4	E/5	F/6	G/7	H/8 I/9	J/10 K/11	L/12 M/13 N/14
SPZFABSTA	4700-F	Sofa	2-21"	92x39x37	\$2,799	\$2,858	\$2,968	\$3,078	\$3,188	\$3,298	\$3,463	\$3,683	\$3,958	\$4,398
SPZFABSTA	4795-F	Sofa Large	4-21"	98x39x37	\$3,231	\$3,288	\$3,405	\$3,523	\$3,640	\$3,758	\$3,934	\$4,169	\$4,463	\$4,933
SPZFABSTA	4775-F	Studio Sofa	2-21"	86x39x37	\$2,820	\$2,876	\$2,994	\$3,111	\$3,229	\$3,346	\$3,523	\$3,758	\$4,051	\$4,521
SPZFABSTA	4701-F	Chair	-	39x39x37	\$1,455	\$1,494	\$1,538	\$1,593	\$1,648	\$1,703	\$1,758	\$1,949	\$2,114	\$2,279
SPZFABSTA	4701-SF	Chair Swivel	-	39x39x37	\$1,704	\$1,713	\$1,760	\$1,819	\$1,878	\$1,936	\$1,995	\$2,113	\$2,289	\$2,465
SPZFABSTA	4708-F	Ottoman	-	26x18x18	\$681	\$703	\$726	\$750	\$773	\$797	\$832	\$902	\$1,020	\$1,137
SPZFABSTA	4720-F	Loveseat	2-21"	67x39x37	\$2,732	\$2,788	\$2,905	\$3,021	\$3,137	\$3,253	\$3,428	\$3,660	\$3,951	\$4,184
SPZFABSTA	4712-F	Chair Left Arm Facing	2-21"	34x39x37	\$1,586	\$1,596	\$1,643	\$1,701	\$1,760	\$1,819	\$1,878	\$1,995	\$2,171	\$2,348
SPZFABSTA	4713-F	Chair Right Arm Facing	2-21"	34x39x37	\$1,586	\$1,596	\$1,643	\$1,701	\$1,760	\$1,819	\$1,878	\$1,995	\$2,171	\$2,348
SPZFABSTA	4752-F	Sofa Left Arm Facing	2-21"	84x39x37	\$2,820	\$2,876	\$2,994	\$3,111	\$3,229	\$3,346	\$3,523	\$3,758	\$4,051	\$4,521
SPZFABSTA	4753-F	Sofa Right Arm Facing	2-21"	84x39x37	\$2,820	\$2,876	\$2,994	\$3,111	\$3,229	\$3,346	\$3,523	\$3,758	\$4,051	\$4,521
SPZFABSTA	4761-F	Corner Chair	2-21"	39x39x37	\$1,704	\$1,713	\$1,760	\$1,819	\$1,878	\$1,936	\$1,995	\$2,113	\$2,289	\$2,465
SPZFABSTA	4780-F	Wedge	2-21"	66x41x37	\$2,056	\$2,066	\$2,113	\$2,171	\$2,230	\$2,289	\$2,348	\$2,465	\$2,641	\$2,818
SPZFABSTA	4762-F	Corner Sofa Left Arm Facing	4-21"	96x39x37	\$3,231	\$3,288	\$3,405	\$3,523	\$3,640	\$3,758	\$3,934	\$4,169	\$4,463	\$4,933
SPZFABSTA	4763-F	Corner Sofa Right Arm Facing	4-21"	96x39x37	\$3,231	\$3,288	\$3,405	\$3,523	\$3,640	\$3,758	\$3,934	\$4,169	\$4,463	\$4,933
SPZFABSTA	4764-F	Chair Armless	1-21"	26x39x37	\$1,469	\$1,478	\$1,525	\$1,584	\$1,643	\$1,701	\$1,760	\$1,878	\$2,054	\$2,230
SPZFABSTA	4772-F	Loveseat Left Arm Facing	2-21"	59x39x37	\$2,467	\$2,524	\$2,641	\$2,759	\$2,876	\$2,994	\$3,170	\$3,405	\$3,699	\$4,051
SPZFABSTA	4773-F	Loveseat Right Arm Facing	2-21"	59x39x37	\$2,467	\$2,524	\$2,641	\$2,759	\$2,876	\$2,994	\$3,170	\$3,405	\$3,699	\$4,051
SPZFABSTA	4774-F	Loveseat Armless	2-21"	60x39x37	\$2,232	\$2,289	\$2,406	\$2,524	\$2,641	\$2,759	\$2,935	\$3,170	\$3,464	\$3,816

FABRIC		Fabric												
SPO Template	Vendor Sku	Description	Pillow Count	Dimensions WxDxH (Pleated Arm: subtract 2" per arm, Notch Arm: subtract 2.5" per arm)	Great Rooms Plain	A/1 & B/2	C/3	D/4	E/5	F/6	G/7	H/8 I/9	J/10 K/11	L/12 M/13
SPZFABSTA	4782-F	Chaise Left Arm Facing	2-21"	34x66x37	\$2,702	\$2,759	\$2,876	\$2,994	\$3,111	\$3,229	\$3,405	\$3,640	\$3,934	\$4,286
SPZFABSTA	4783-F	Chaise Right Arm Facing	2-21"	34x66x37	\$2,702	\$2,759	\$2,876	\$2,994	\$3,111	\$3,229	\$3,405	\$3,640	\$3,934	\$4,286
SPZFABSTA	4784-F	Sofa Armless	2-21"	77x39x37	\$2,761	\$2,818	\$2,935	\$3,053	\$3,170	\$3,288	\$3,464	\$3,699	\$3,993	\$4,463

UPCHARGES					Contrast, Bias or No Welt Retail Pricing - Available on Fabric , Fabric & Leather Combo				
<b>Cushion Upgrade Retail Pricing - Available on Fabric, Leather, Fabric &amp; Leather Combo</b>					Duro Comfort Firm		Spring Down		Comfort Down
Sofa, Corner Sofa, Sofa Left Arm Facing/Right Arm Facing, Sleeper sofa		\$207		\$345		\$207			
Conversation Sofa		\$269		\$460		\$269			
Loveseat, Loveseat Left Arm Facing/Right Arm Facing, Armless Loveseat		\$138		\$230		\$138			
Chaise, Settee, Wedge		\$138		\$230		\$138			
Chair, Corner Chair, Chair Left Arm Facing/Right Arm Facing, Armless Chair		\$77		\$115		\$77			
<b>Nailhead Trim Retail Pricing (Arm panels &amp; along the front base):</b>									
Conversation Sofa		\$330							
Sofa, Sleeper		\$269							
LAF/RAF corner sofa		\$246							
LAF/RAF sofa		\$223							
Wedge, Armless chair		\$84							
Loveseat, Chaise		\$223							
LAF/RAF Chaise, Settee		\$192							
Chair 1/2		\$169							
Chair		\$138							
Cocktail ottoman		\$123							
Chair ottoman		\$107							
Arm Panel Only (per arm)		\$58							
Seat Border Only (per seat)		\$34							
<b>**When ordering in Leather/Fabric combo or Leather, arm panels come standard w/nailhead at no charge. See upcharges for base.</b> <b>**Standard nail: Medium sized head to head, medium spaced (no other options)</b>									
					FABRIC	LEATHER CUSHIONS & BACKS	LEATHER ALL OVER		
Sofa, Sleeper (per seat)					\$47	\$139	\$279		
Conversation Sofa (per seat)					\$47	\$139	\$279		
Loveseat (per seat)					\$47	\$139	\$279		
Chair and 1/2					\$47	\$139	\$279		
Chair					\$47	\$139	\$279		
Ottoman					\$47	\$139	\$279		

LEATHER					
SPO Template	Vendor Sku	Description	Pillow Count	Dimensions WxDxH (Pleated Arm: subtract 2" per arm, Notch Arm: subtract 2.5" per arm)	Great Rooms
SPZLTHSTA	4700-L	Sofa	2-21" 1 kidney	92x39x37	\$5,405
SPZLTHSTA	4795-L	Sofa Large	4-21" 1 kidney	98x39x37	\$5,757
SPZLTHSTA	4775-L	Studio Sofa	2-21" 1 kidney	86x39x37	\$5,229
SPZLTHSTA	4701-L	Chair	-	39x39x37	\$2,996
SPZLTHSTA	4701S-L	Chair Swivel	-	39x39x37	\$3,114
SPZLTHSTA	4708-L	Ottoman	-	26x18x18	\$1,034
SPZLTHSTA	4720-L	Loveseat	2-21"	67x39x37	\$4,935
SPZLTHSTA	4712-L	Chair Left Arm Facing	2-21"	34x39x37	\$2,820
SPZLTHSTA	47130-L	Chair Right Arm Facing	2-21"	34x39x37	\$2,820
SPZLTHSTA	4752-L	Sofa Left Arm Facing	2-21"	84x39x37	\$5,052
SPZLTHSTA	4753-L	Sofa Right Arm Facing	2-21"	84x39x37	\$5,052
SPZLTHSTA	4761-L	Corner Chair	2-21"	39x39x37	\$2,761
SPZLTHSTA	4780-L	Wedge	2-21"	66x41x37	\$3,231
SPZLTHSTA	4762-L	Corner Sofa Left Arm Facing	4-21"	96x39x37	\$5,581
SPZLTHSTA	4763-L	Corner Sofa Right Arm Facing	4-21"	96x39x37	\$5,581
SPZLTHSTA	4764-L	Chair Armless	1-21"	26x39x37	\$2,585
SPZLTHSTA	4772-L	Loveseat Left Arm Facing	2-21"	59x39x37	\$4,524
SPZLTHSTA	4773-L	Loveseat Right Arm Facing	2-21"	59x39x37	\$4,524
SPZLTHSTA	4774-L	Loveseat Armless	2-21"	60x39x37	\$4,054

LEATHER					
SPO Template	Vendor Sku	Description	Pillow Count	Dimensions WxDxH (Pleated Arm: subtract 2" per arm, Notch Arm: subtract 2.5" per arm)	Great Rooms
SPZLTHSTA	4782-L	Chaise Left Arm Facing	2-21"	34x66x37	\$4,582
SPZLTHSTA	4783-L	Chaise Right Arm Facing	2-21"	34x66x37	\$4,582
SPZLTHSTA	4784-L	Sofa Armless	2-21"	77x39x37	\$4,582

LEATHER & FABRIC COMBO						Fabric					
SPO Template	Vendor Sku	Description	Pillow Count	Dimensions WxDxH (Pleated Arm: subtract 2" per arm, Notch Arm: subtract 2.5" per arm)	Great Rooms Plain Fabric & Great Rooms Leather	A/1 & B2	C/3 & D/4	E/5-G/7	H/8 & I/9	J/10 & K/11	L/12 M/13
SPZLTHSTA	4700-LF	Sofa	2-21" 1 kidney	92x39x37	\$4,289	\$4,345	\$4,404	\$4,521	\$4,698	\$4,991	\$5,403
SPZLTHSTA	4795-LF	Sofa Large	4-21" 1 kidney	98x39x37	\$4,582	\$4,639	\$4,698	\$4,815	\$4,991	\$5,285	\$5,696
SPZLTHSTA	4775-LF	Studio Sofa	1 kidney	86x39x37	\$4,112	\$4,169	\$4,228	\$4,345	\$4,521	\$4,815	\$5,226
SPZLTHSTA	4701-LF	Chair	-	39x39x37	\$2,115	\$2,171	\$2,230	\$2,348	\$2,524	\$2,759	\$3,053
SPZLTHSTA	4701S-LF	Chair Swivel	-	39x39x37	\$2,232	\$2,289	\$2,348	\$2,465	\$2,641	\$2,876	\$3,170
SPZLTHSTA	4708-LF	Ottoman	-	26x18x18	\$869	\$914	\$961	\$1,008	\$1,067	\$1,137	\$1,220
SPZLTHSTA	4720-LF	Loveseat	2-21"	67x39x37	\$3,877	\$3,934	\$3,993	\$4,110	\$4,286	\$4,580	\$4,991
SPZLTHSTA	4712-LF	Chair Left Arm Facing	2-21"	34x39x37	\$1,939	\$1,995	\$2,054	\$2,171	\$2,348	\$2,583	\$2,876
SPZLTHSTA	4713-LF	Chair Right Arm Facing	2-21"	34x39x37	\$1,939	\$1,995	\$2,054	\$2,171	\$2,348	\$2,583	\$2,876
SPZLTHSTA	4752-LF	Sofa Left Arm Facing	2-21"	84x39x37	\$3,936	\$3,993	\$4,051	\$4,169	\$4,345	\$4,639	\$5,050
SPZLTHSTA	4753-LF	Sofa Right Arm Facing	2-21"	84x39x37	\$3,936	\$3,993	\$4,051	\$4,169	\$4,345	\$4,639	\$5,050
SPZLTHSTA	4761-LF	Corner Chair	2-21"	39x39x37	\$1,997	\$2,054	\$2,113	\$2,230	\$2,406	\$2,641	\$2,935
SPZLTHSTA	4780-LF	Wedge	2-21"	66x41x37	\$2,350	\$2,406	\$2,465	\$2,583	\$2,759	\$2,994	\$3,288
SPZLTHSTA	4762-LF	Corner Sofa Left Arm Facing	4-21"	96x39x37	\$4,465	\$4,521	\$4,580	\$4,698	\$4,874	\$5,168	\$5,579
SPZLTHSTA	4763-LF	Corner Sofa Right Arm Facing	4-21"	96x39x37	\$4,465	\$4,521	\$4,580	\$4,698	\$4,874	\$5,168	\$5,579
SPZLTHSTA	4764-LF	Chair Armless	1-21"	26x39x37	\$1,704	\$1,760	\$1,819	\$1,936	\$2,113	\$2,348	\$2,641
SPZLTHSTA	4772-LF	Loveseat Left Arm Facing	2-21"	59x39x37	\$3,466	\$3,523	\$3,581	\$3,699	\$3,875	\$4,169	\$4,580
SPZLTHSTA	4773-LF	Loveseat Right Arm Facing	2-21"	59x39x37	\$3,466	\$3,523	\$3,581	\$3,699	\$3,875	\$4,169	\$4,580
SPZLTHSTA	4774-LF	Loveseat Armless	2-21"	60x39x37	\$3,055	\$3,111	\$3,170	\$3,288	\$3,464	\$3,758	\$4,169

LEATHER & FABRIC COMBO					Fabric						
SPO Template	Vendor Sku	Description	Pillow Count	Dimensions WxDxH (Pleated Arm: subtract 2" per arm, Notch Arm: subtract 2.5" per arm)	Great Rooms Plain Fabric & Great Rooms Leather	A/1 & B2	C/3 & D/4	E/5-G/7	H/8 & I/9	J/10 & K/11	L/12 M/13
					SPZLHSTA	4782-LF	Chaise Left Arm Facing	2-21"	34x66x37	\$3,466	\$3,523
SPZLHSTA	4783-LF	Chaise Right Arm Facing	2-21"	34x66x37	\$3,466	\$3,523	\$3,581	\$3,699	\$3,875	\$4,169	\$4,580
SPZLHSTA	4784-LF	Sofa Armless	2-21"	77x39x37	\$3,466	\$3,523	\$3,581	\$3,699	\$3,875	\$4,169	\$4,580

**UPCHARGES**

Leather on the Outside (LOTO) Retail Pricing - Only available on Leather & Fabric Combo

Sofa, Sleeper	\$1,343
Conversation Sofa	\$1,612
Loveseat	\$1,074
Chair	\$806
Left Arm Facing/Right Arm Facing Sofa	\$1,074
Angle Loveseat, Chaise, Chair and 1/2, Left Arm Facing/Right Arm Facing Loveseat, Settee	\$944
Left Arm Facing/Right Arm Facing Sofa	\$1,481
Armless Loveseat, Left Arm Facing/Right Arm Facing Chaise, Left Arm Facing/Right Arm Facing Chair, Corner Chair, Wedge	\$668
Left Arm Facing/Right Arm Facing Corner Sofa	\$1,481
Armless Chair	\$537